

Demands for Electronic Data Interchange (EDI)

**Khang Le, Managing Director
DiCentral Vietnam**

Dicentral™



Barriers of Vietnam Companies

- Product Quality
- Financial Capacity/Company Background
 - D-U-N Number
- Legislation
- Market Requirements
 - ISO, OKO TEK 100...
- Techniques
 - Design, Packing, Labeling, Communication...
- ...
- and Electronic Data Interchange (EDI)

TPP
How can companies prepare ?

- Identify prospective customer(s)
- Obtain "Suppliers Manuals"
- Develop Suppliers' Application
- Example: Walmart Stores
 - ht
 - 24
 - 10
 - E-
 - A
 - 2
 - =

TPP
How can companies prepare ?

- Become a "qualified" supplier to U.S. firms
- Industry Trade Shows in the U.S.
- Company Background Information D-U-N-S® Number
- **Electronic Data Interchange (EDI)**
- Testing & Certification
 - Quality, Safety, Labour, Environmental, Sustainability, ...
- Product Liability Insurance / Marine Cargo Insurance
- Logistics • Security • Customs & Border Patrol
- Your Company Web Site

EDI Compliance Requirements



Monday,
June 17, 2013

JCPenney Compliant EDI Solutions

Lowe's EDI

For our business partners with EDI ca information, specifications and busine

- [EDI QUICK REFERENCE -- Contact Inf](#)
- [Vendor EDI Registration -- Partner re](#)
- [Carrier EDI Registration -- Partner re](#)
- [EDI WebForms Vendor Registration --](#)
- [EDI WebForms Carrier Registration --](#)

Lowe's EDI Specifications and Busine

Please note that there are unique g the 850 is listed under Procurement, S vendor type.

Approved Reverse Purchase

- 810 Invoice
 - [Implementation Guide](#)
 - [Business Examples](#)
 - [Best Practices and Common Er](#)
- 820 Remittance Advice
 - [Implementation Guide](#)
 - [Business Examples](#)

DiCentral offers **JCPenney compliant EDI solutions** to enable your business to become **JCPenney EDI compliant**. Our **web-based EDI** process enables you to send your documents to JCPenney easily and effectively, with the confidence that your **JCPenney compliant EDI transactions** are processed with the proper data and unique **EDI guidelines** that JCPenney requires. Following is a list of JCPenney compliant EDI transactions.

001	UCC 128 BARCODE LABEL
810	INVOICE
850	PURCHASE ORDER
852	PRODUCT ACTIVITY DATA
855	PLANNING SCHEDULE WITH RELEASE CAPABILITY
856	SHIP NOTICE/MANIFEST (ASN)
860	PURCHASE ORDER CHANGE REQUEST- BUYER INITIATED
865	PURCHASE ORDER CHANGE ACKNOWLEDGEMENT

Additional JCPenney compliant EDI transactions may also be obtained through DiCentral.

To find out more

[e sales@dicentral.com](mailto:sales@dicentral.com)

[p 281.480.1121](tel:281.480.1121)

[GetStarted](#)

[WhitePapers](#)

[ProductSolutions](#)



EDI COMPLIANCE REQUIREMENTS

- Alerts & Updates
- EDI Compliance**
- Maps
- Vans & Providers
- Programs & Requirements
- Locations (DUNS)
- Getting Started
- FAQs
- Contact Us

- Site Map
- Home Page

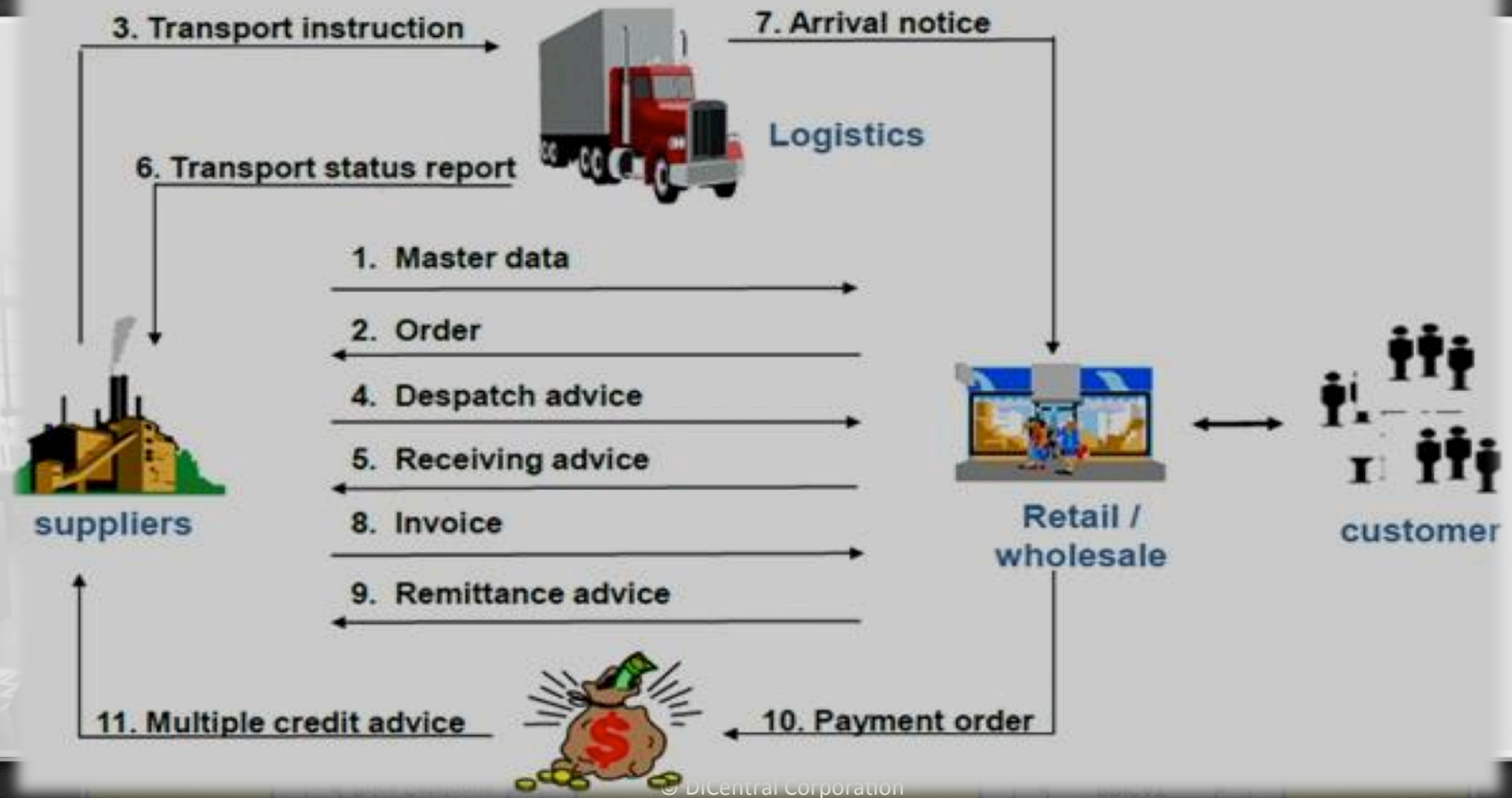
To All Our Vendors:

Over the past couple of years, a significant number of our Vendors have been working with us to improve the communications process of business information exchange. Maximizing use of Electronic Data Interchange (EDI) is our key priority. Cooperative efforts have resulted in increased accuracy, improved timeliness, and reduced operating expenses. We are expanding this initiative to all our Vendors.

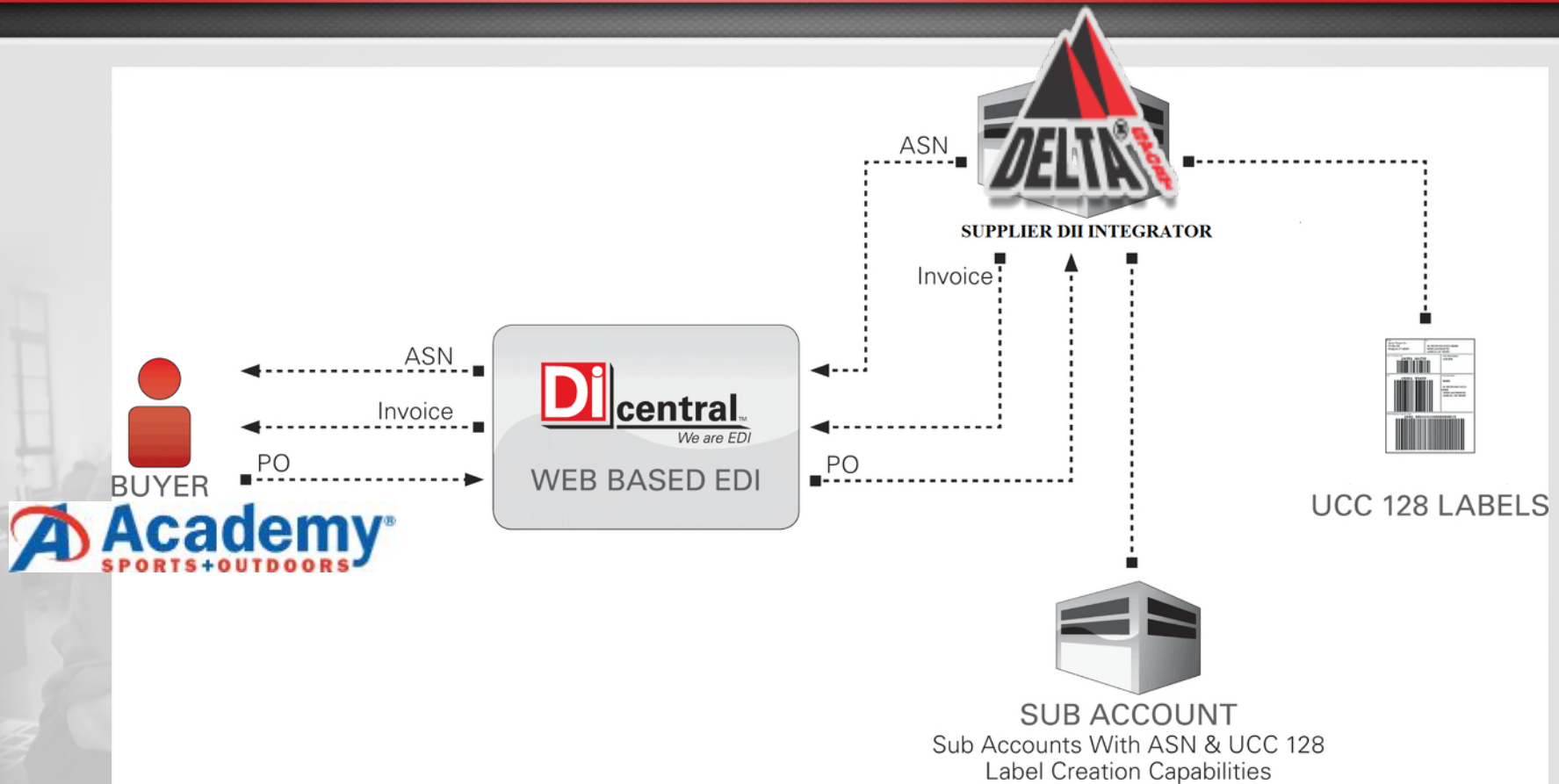
All Vendors doing business with The Kroger Co. must be able to receive a purchase order and return an invoice using EDI in the manner specified in The Kroger Co. EDI Requirements. Kroger's Regional Accounting Service Center (RASC) will notify vendors not in compliance, and those Vendors will have 60 days from the date of the notice to comply. In the event the Vendor is unable to comply within this 60-day period, Kroger will charge that Vendor a \$200.00 fee per transaction to offset the cost of manual processing purchase orders and/or invoices. In addition, Vendor will have 90 days from Kroger's receipt of goods to successfully transmit an EDI invoice for that transaction. Any invoices not transmitted within the 90-day period (manually or using EDI) will be subject to an



EDI usage within business processes



Case Study - DeltaSport



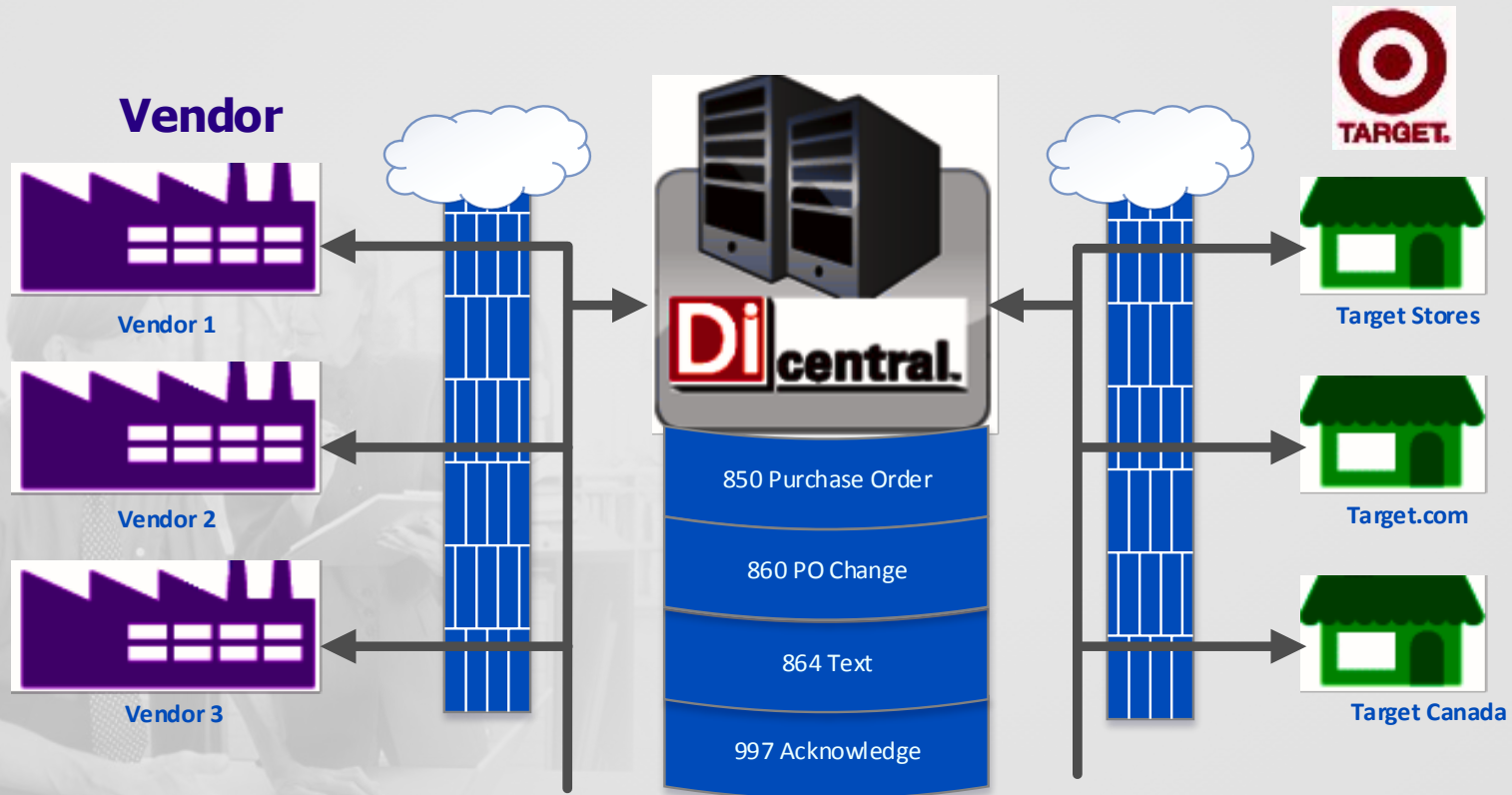
Case Study - DeltaSport



- DiCentral's EDI solutions help DeltaSport receive the required documents from Academy including:
 - Purchase Order (850)
 - Advance Ship Notice (856)
 - UCC128 and Invoice (810).
- Reduce monthly charge-backs because of EDI compliance



Case Studies – Target's

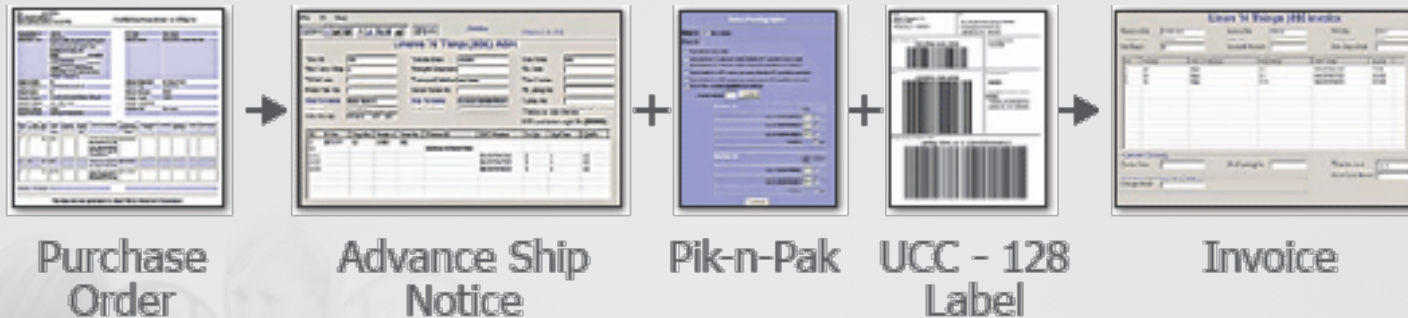




Target’s Suppliers in Vietnam

- Provide services to Target’s suppliers in Vietnam to connect with Target’s store, Target.com and Target Canada to transact EDI documents
- Target requires the following business documents: Purchase Order (850), PO change (860), Text (864) and PO acknowledgement (997).
- Provide user friendly web-based
- Ability to connects to ANY trading partner.
- Automatic email notifications of orders with real-time data visibility.
- Quickly receive and create turn around document.
- Reduce keying errors and lead time
- Reduce monthly charge-backs because of EDI compliance

Benefits



Cost savings

- Satisfy Just-in-Time process by knowing the exact amount to order and to fulfill
- Save entry-level labor costs in keying data
- Allocate resources to higher priority tasks

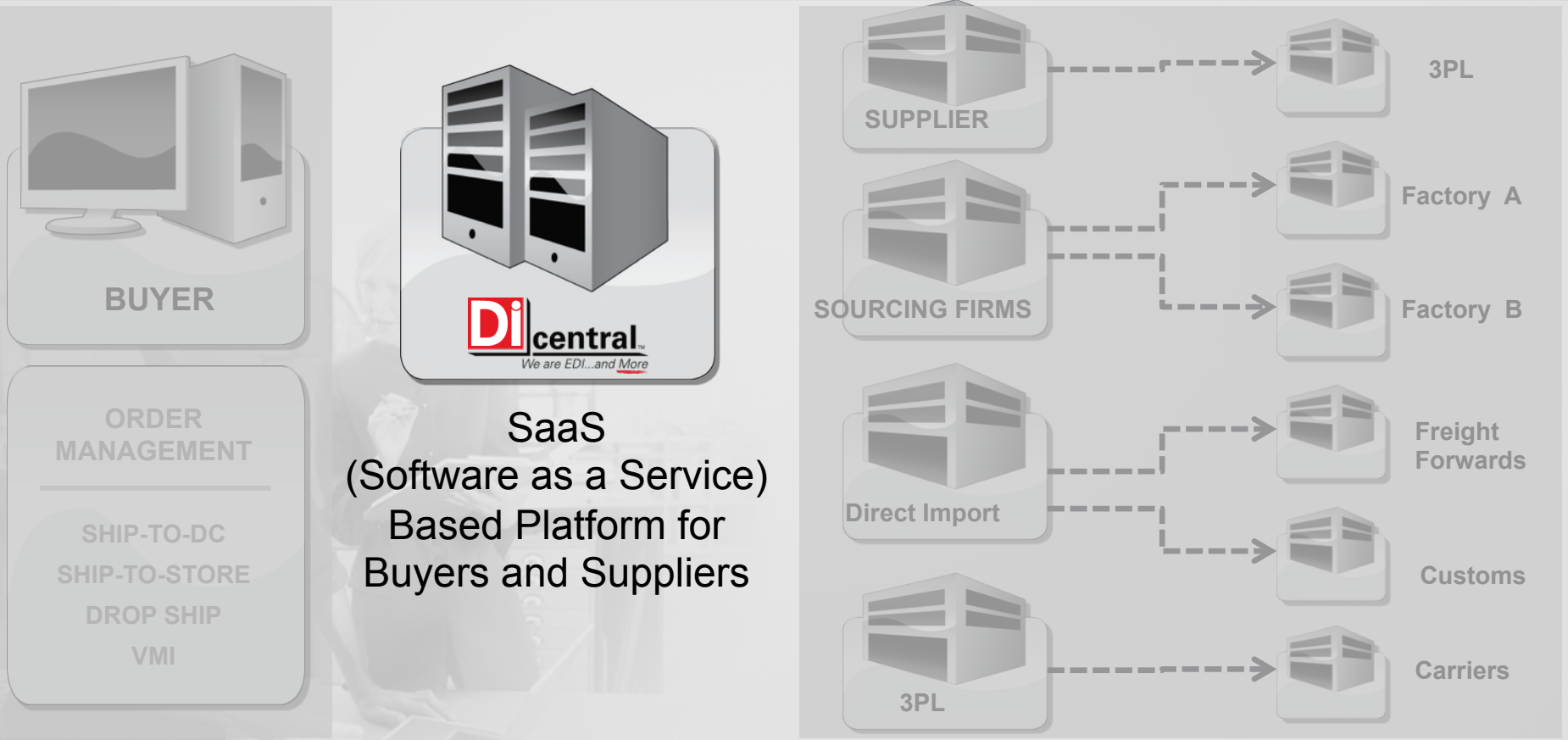
Efficiency improvements

- Automate 100% of EDI processing cycle
- Remove redundant data entry
- Minimize manual steps and chance of errors

Scalability

- Provides the flexibility to grow the platform for years to come
- Can be deployed with as few as a single trading partner
- Thousands of additional trading partners can be supported

Speed Deployment and Reduce Cost



Who We Are...



Founded in 2000, in USA



Offices:

- North America: Texas, California, Toronto, Montreal
- North Asia: Hong Kong, Shenzhen
- South East Asia: Ho Chi Minh City and Da Nang

**25,000+ Customers
Worldwide**

**450+ Employees
Vietnam (200+)**

**EDI, B2B, SCM, DMS, CRM &
ERP Solutions Expert**

**Microsoft Gold Application,
ISV and Dynamics Partner**

**Local Service & Support
World Wide Expertise**

DiCentral Trading Network



Thousands suppliers connected globally with 1000+ buying organizations



Thank you

Dicentral™

