Demands for Electronic Data Interchange (EDI)

Quang Le, Special Project Coordinator
DiCentral Corporation

Barriers of Vietnam Companies

- Product Quality
- Financial Capacity/Company Background - D-U-N Number
- Legislation
- Market Requirements - ISO, OKO TEK 100...
- Techniques - Design, Packing, Labeling, Communication...
- and Electronic Data Interchange (EDI)
EDI Compliance Requirements

JCPenney Compliant EDI Solutions

DiCentral offers JCPenney compliant EDI solutions to enable your business to become JCPenney EDI compliant. Our web-based EDI process enables you to send your documents to JCPenney easily and effectively, with the confidence that your JCPenney compliant EDI transactions are processed with the proper data and unique EDI guidelines that JCPenney requires. Following is a list of JCPenney compliant EDI transactions.

<table>
<thead>
<tr>
<th>001</th>
<th>UCC 128 BARCODE LABEL</th>
</tr>
</thead>
<tbody>
<tr>
<td>810</td>
<td>INVOICE</td>
</tr>
<tr>
<td>850</td>
<td>PURCHASE ORDER</td>
</tr>
<tr>
<td>852</td>
<td>PRODUCT ACTIVITY DATA</td>
</tr>
<tr>
<td>855</td>
<td>PLANNING SCHEDULE WITH RELEASE CAPABILITY</td>
</tr>
<tr>
<td>856</td>
<td>SHIP NOTICE/MANIFEST (ASN)</td>
</tr>
<tr>
<td>860</td>
<td>PURCHASE ORDER CHANGE REQUEST- BUYER INITIATED</td>
</tr>
<tr>
<td>865</td>
<td>PURCHASE ORDER CHANGE ACKNOWLEDGEMENT</td>
</tr>
</tbody>
</table>

Additional JCPenney compliant EDI transactions may also be obtained through DiCentral.

EDI Compliance Requirements

To All Our Vendors:
Over the past couple of years, a significant number of our Vendors have been working with us to improve the communications process of business information exchange. Maximizing use of Electronic Data Interchange (EDI) is our key priority. Cooperative efforts have resulted in increased accuracy, improved timeliness, and reduced operating expenses. We are expanding this initiative to all our Vendors.

All Vendors doing business with The Kroger Co. must be able to receive a purchase order and return an invoice using EDI in the manner specified in the Vendor EDI Requirements. Kroger's Regional Accounting Service Center (RASC) will notify vendors not in compliance, and those Vendors will have 60 days from the date of the notice to comply. In the event the Vendor is unable to comply within this 60-day period, Kroger will charge that Vendor a $200,000 fee per transaction to offset the cost of manual processing purchase orders and/or invoices. In addition, Vendor will have 60 days from Kroger’s receipt of goods to successfully transmit an EDI invoice for that transaction. Any invoices not transmitted within the 60-day period (manually or using EDI) will be subject to an
EDI usage within business processes

3. Transport instruction
6. Transport status report
7. Arrival notice
11. Multiple credit advice
10. Payment order

1. Master data
2. Order
4. Despatch advice
5. Receiving advice
8. Invoice
9. Remittance advice

suppliers

Logistics

Retail / wholesale

customer

Case Study - DeltaSport

BUYER

Academy

SPORTS + OUTDOORS

WEB BASED EDI

SUPPLIER DI INTEGRATOR

ASN

Invoice

UCC 128 LABELS

SUB ACCOUNT
Sub Accounts With ASN & UCC 128 Label Creation Capabilities

© DiCentral Corporation
Case Study - DeltaSport

- DiCentral’s EDI solutions help DeltaSport receive the required documents from Academy including:
  - Purchase Order (850)
  - Advance Ship Notice (856)
  - UCC128 and Invoice (810).

- Reduce monthly charge-backs because of EDI compliance

Case Studies – Target’s
Case Studies – Target’s

Target’s Suppliers in Vietnam

• Provide services to Target’s suppliers in Vietnam to connect with Target’s store, Target.com and Target Canada to transact EDI documents
• Target requires the following business documents: Purchase Order (850), PO change (860), Text (864) and PO acknowledgement (997).
• Provide user friendly web-based
• Ability to connects to ANY trading partner.
• Automatic email notifications of orders with real-time data visibility.
• Quickly receive and create turn around document.
• Reduce keying errors and lead time
• Reduce monthly charge-backs because of EDI compliance

Benefits

Cost savings
- Satisfy Just-in-Time process by knowing the exact amount to order and to fulfill
- Save entry-level labor costs in keying data
- Allocate resources to higher priority tasks

Efficiency improvements
- Automate 100% of EDI processing cycle
- Remove redundant data entry
- Minimize manual steps and chance of errors

Scalability
- Provides the flexibility to grow the platform for years to come
- Can be deployed with as few as a single trading partner
- Thousands of additional trading partners can be supported
Speed Deployment and Reduce Cost

SaaS (Software as a Service) Based Platform for Buyers and Suppliers

Who We Are...

Founded in 2000, in USA

25,000+ Customers Worldwide

450+ Employees

Vietnam (200+)

EDI, B2B, SCM, DMS, CRM & ERP Solutions Expert

Microsoft Gold Application, ISV and Dynamics Partner

Local Service & Support World Wide Expertise

Offices:
- North America: Texas, California, Toronto, Montreal
- Asia: Tokyo, Hong Kong, Shenzhen, Ho Chi Minh City, and Da Nang

© DiCentral Corporation.
Thousands suppliers connected globally with 1000+ buying organizations