

AmCham Manufacturing Committee Meeting

Mar-21, 2016

Participant List:

Shekar Bhusannavar, Terra Logic;
Phil Vanderbilt, Amway;
Tim Szymcek, New Balance;
Nguyen Phuc Trai, Pespico;
Tan Tien Phat, Datalogic;
Frank Weiland, SCSI;
Elena FanJul-Debnam, Workplace Options;
Dale Washington, Alameda;
Ulrik Soll, Sherwin;
Jonathan Moreno, Medovations;
Robert Sitler, Rochdalespears;
Tam Nguyen Intel;
Matt Greenfield - East West Industries;
Kiet
Amy Nguyen, AmCham

Call meeting to order 8:30 am

Minutes

- Reviewed meeting agenda
- Introductions
- Upcoming Events
 - 23-Mar - Palozaa Party
 - 30-Mar - HR - New Employment Laws and Labor Law
 - 05-Apr - TPP - Nelson Cunningham
 - 05-Apr - ICT - technology startups3 Purposes
- Advocacy Updates
 - TPP - President Obama is optimistic
 - VTFA
 - \$500k in funding
 - Continues to grow

- High level US Customs delegation to meet with VN Customs
 - Sign agreement MOU for training, related to TPP
 - AmCham members are welcome to attend some VTFA meetings/events
 - Specific issues - email to Amy or member of committee to submit to VTFA
 - Full time staff – an office @ VCCI building.
 - Meetings - once a month
- About AmCham
 - Champions broader issues for all companies
 - At a recent government meeting, addressed
 - Tax issue - jurisdiction disagreement about a new Can Tho factory
 - Waste treatment issue
- Vietnam Business Forum
 - Involves all chambers
 - Meets 2 twice a year with government
 - Has working groups
 - AmCham members can participate in working groups
 - Jonathan can help with connecting members with working groups
 - Consolidation of groups ongoing
 - White papers and issues written by chambers
- March Presentation
 - SOLAS - Safety of Life at Sea
 - Presenter Chris was unable to attend meeting
 - Jonathan gave a brief overview
 - Comes into effect 01-July
 - Regulation by International Maritime Regulation
 - All containers must have certified weight
 - Weight must be determined before loading
 - Weight Certified by whom?
 - How to weigh (2 methods)
 - Estimated weights are not allowed
 - Shipper must verify accuracy
 - VN is not ready
 - AmCham to ask VFTA for involvement and clarification
- May Presentation
 - Demand Driven MRP (New trends with MRP)
 - Brad West
- Supplier Day
 - Begin organizing earlier this year

- Factory Tour
 - June (target)
 - Amway is interested

- Cocktail Party
 - At the Deck or Long Bar
 - Alternate locations OK
 - Weeknights are best

- Import used equipment
 - Circular 23
 - Relaxed ban of equipment over 10 years old (before was 5 years)
 - Applies all countries
 - Recently no movement about circular

- Upcoming Initiatives
 - Foreign Worker trends
 - Compensation packages
 - Hiring expats
 - Questions
 - Foreign worker movement within ASEAN
 - SI foreigners contributions (differences)
 - Sent by home office
 - Or local hire
 - Social Insurance Law Change
 - Recent changes in law to include compensations as taxable for SI
 - Locals only
 - Not foreigners - who only pay HI
 - Need clarity

- Global and Lean Mfg Group
 - New Balance, Tim Gold
 - Interested setting up group of companies for best practices
 - Worked with Toyota
 - Different industries, weren't competing
 - Analysis then partnered different industries
 - Provide analyst tool
 - Then do comparison
 - Structure
 - Meet every couple of months
 - Best practices
 - Company shares what works, issues

- Suggestions for topics
 - Investment Insurance (Dale suggestion)

- Eminent domain risk and coverage
- US Dept of Commerce has info
- Dale to email to Amy link

- Setting up a Supplier Case Study
 - SCSI - Frank
 - Supply Chain BMW
 - Business case study
 - How to work with a supplier
 - Purchasing a service
 - How to develop a supplier
 - Related to lean mfg

- Lean training
 - Tim can put something together

- Foreigners packages and trends

- Leadership this year
 - Jonathan and Milton - Co-chairs
 - Urlik and Tam - Vice chairs
 - Garth – Secretary

- Meeting adjourned at 9:30