



## AmCham HCMC Weekly Update - Sep 11

### FEATURES



#### Sep 13 AmCham Supplier Day 2017

Following the success of Supplier Day 2014 - 2016, AmCham Vietnam and the Manufacturing Committee is organizing the 4th Annual Supplier Day on September 13, 2017, to support our manufacturing members and to expand the list of qualified local suppliers in Vietnam. The event this year expects to have 200 participations of registered manufacturers and suppliers and the support from other Chambers of Commerce, Business associations, Industrial Parks and other local organizations.



#### Sep 13 Suppliers & Manufacturers Networking Night 2017

We would like to invite you to the Networking Night with Manufacturers and Suppliers after matching session. You will join the wrap-up meeting and the Supplier Day Management Team will briefly report the result of matching meeting between Manufacturers and Suppliers. After that you can meet and network with all of them and hear more about their experience at matching meetings.

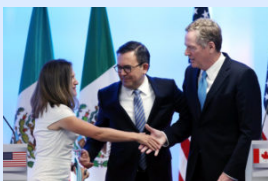


#### Sep 22-24 AmCham National Conference 2017 at JW Marriott Phu Quoc

includes a great networking exchange with other leaders in our community like you as well as with key U.S. Government officials, national AmCham board members, and spouses/partners.

The JW Marriott Phu Quoc Emerald Bay Resort & Spa is a 5-star luxury, quirky style and an unparalleled location. Famed Architect Bill Bensley has designed the resort to pay homage to the fictional historic Lamarck University, with a whimsical ambiance that is utterly unique. All of its 244 rooms and suites are extraordinary in their individuality; most feature breathtaking views of the bay, and all offer plush bedding and free Wi-Fi.

Click [HERE](#) for registered participant list. **BOOK NOW!**



#### Nafta Talks Lurch Ahead Without Signs of Major Progress

The renegotiation of the North American Free Trade Agreement sputtered forward on Tuesday as officials from the United States, Canada and Mexico concluded their second round of talks with plenty of pleasantries but little major progress to announce.



#### VN's value chain integration praised by WB

According to the World Bank (WB), Việt Nam has integrated into the global value chain and improved national economic progress and productivity through creative policy making for the transportation, service, border control and regional co-operation sectors.



## USDA, USTR Announce that Vietnam Reopens Market to U.S. DDGS Exports

The U.S. Department of Agriculture (USDA) and the Office of the U.S. Trade Representative (USTR) today announced that the government of Vietnam has notified the U.S. that it will resume imports of American distillers dried grains (DDGS). In December 2016, Vietnam suspended imports of U.S. DDGS after reported detections of quarantine pests in U.S. shipments. Prior to the suspension, Vietnam was the third-largest market for U.S. DDGS, with exports valued at more than \$230 million in 2016. The resolution of this issue also opens the way for corn and wheat shipments, which were restricted due to previous treatment requirements.

### Events, Meetings, Special Offers



#### University of Hawaii's Cocktail Reception

AmCham Chairman, Jonathan Moreno, and SunnyWorld CEO, Vincent Truong, both University of Hawaii alumni, would like to invite you to a Cocktail Reception and learn more about the University of Hawaii's Vietnam Executive MBA program (VEMBA). A complimentary drink and appetizers will be served to the first 30 registrants.

Register by filling the form [here](#) or call (028) 3933 3033, or email [embahcmc@hawaii.edu](mailto:embahcmc@hawaii.edu)



#### Sep 12 Legal & VBF Liaison Committee September Meeting (For Members Only)

Regular monthly meeting of the committee to review upcoming events, discuss and prepare positions on key issues, laws and regulations relating to trade and investment between Vietnam and the United States.



#### Advanced Purchase Promotion to North America from HCM City

Korean Air, is one of the world's top 20 airlines and carried more than 24 million passengers in 2015. Korean Air operates over 460 flights per day to 132 cities in 46 countries on six continents with a fleet of 175 aircraft including ten A380s.

The airline is a founding member of the Sky Team airline alliance, which together with its 20 members, offers its 665 million annual passengers a worldwide system of more than 17,343 daily flights covering 1,062 destinations in 177 countries.



#### ANA and United Airlines Introduce 'Asia Joint Venture Simple' Program to Reward SME Business Travelers and our flight schedule from HCMC to USA

All Nippon Airways (ANA) will start 2nd flight from Tokyo (Narita) - Los Angeles from 29 Oct 17. Customers will have opportunity to connect L.A in 2 flights in a day. For details, please check [ANA's website](#)

ANA and United Airlines is now launching the Joint Venture (JV) Simple program, a corporate travel program that aims to support small- and medium-sized enterprises (SMEs) based in Vietnam when their employees travel on business.



#### Sep 15 US policy toward SE Asia under Trump Administration

Vietnam is continuing to explore deepening ties with the US under the Trump Administration, at all levels of society. Vietnam is Southeast Asia biggest exporter to the US and Trump's withdrawal from the Trans-Pacific Partnership (TPP), was viewed as a major set-back. Trump in April ordered a review of US trade deficit with Vietnam, which is expected to come out later this month. However, Vietnam officials have wasted little time connecting to President Trump with several high level visits including Prime Minister Phuc's visit earlier this year. They came pitching Vietnam's role as one of the United States most reliable partners in Southeast Asia, and in dealing with disputes in the South China Seas. Recently Vietnamese Ambassador to the US made a historic trip to West Point, becoming Vietnam's first-ever diplomatic to call on America's premier military academy, in addition Vietnam will host an aircraft carrier to Cam Ranh in 2018.



## Sep 20 AmCham Palooza Party at Belgo

AmCham will continue its series of monthly informal networking events at the coolest and latest nightspots in Ho Chi Minh City. The monthly Palooza Party is a platform to develop new friendships, networking opportunities and information exchange. Come and join us for a night of casual networking, meet other professionals, bring your business cards!

**Dress code:** Business Casual

The AmCham Palooza is a popular group that holds networking events and happy hours regularly to increase communication amongst membership and expats.



Logistics & Supply Chain Committee

## Sep 27 Logistics & Supply Chain Committee Launch Networking Night

Join us at the re-launch of the AmCham HCMC Logistics and Supply Chain Committee. Our focus is to provide networking opportunities as well as a platform to address and discuss current industry issues.



## Oct 19 AAFA Product Safety and Compliance Conference

AAFA brings together industry leaders to educate factories and suppliers in Vietnam. Industry leaders will educate factories and suppliers in Vietnam on the critical components of manufacturing and delivering products that meet global regulations, industry compliance, and consumer demand. The conference will be presented in English with full translation. AAFA is pleased to be working with the American Chamber of Commerce in Vietnam to present this event. Please mark your calendars to attend and share this date with your providers across Vietnam.



## Dec 02 The 242nd Annual Marine Corps Birthday Ball

Join the 242nd U.S. Marine Corps Ball at The Reverie Saigon Hotel. Celebrating the founding of the U.S. Marine Corps in 1775, the Ball is an annual event to showcase and celebrate the history and tradition of the U.S. Marines. It is a formal event with military dignity and pageantry. The U.S. Marines invite AmCham companies to join in the celebration.

The Marine Security Detachment, Ho Chi Minh City, Vietnam would like to invite you to attend our celebration. We look forward to seeing each and every one of you at this year's Marine Corps Birthday Ball!



## Dec 09 22nd Annual AmCham Governors' Ball - MERRY MIAMI

The AmCham Board of Governors cordially invites you to the 22nd Annual AmCham Governors' Ball, this year to be held on Saturday, December 9, 2017, from 6:30 pm. Our theme this year is MERRY MIAMI.

This year's holiday fête will feature unsurpassed gourmet fare, currently under creation by the InterContinental's Chef, diverse and first-class musical entertainment, and, of course, the usual abundance of holiday fellowship and cheer. More details will be provided soon.



## Dec 10 5th Annual Breakfast with Santa - SAVE THE DATE

Get ready and excited once again to see Santa and welcome our friends from an Orphanage Organization or Open House (name to be provided) at the 5th Annual AmCham Breakfast with Santa.

## JOIN US: Become a Member of AmCham Vietnam - HCMC

\*Application fee will be waived for companies having a D-U-N-S® number.

Expand your business by joining us! We currently have almost 500 organizations represented by 1,000 representatives. They are multinational firms, small and medium enterprises and entrepreneurs. **Benefits include:** Networking, Information-Sharing, Advocacy and Problem Solving, visibility and Corporate Exposure.





## Marketing Opportunities with AmCham HCMC

AmCham HCMC offers many opportunities to market your company's products and services to AmCham members, the business community and the general public. Our services include:

- Event Sponsorship
- Event Management Support
- Network (Advertise) on [www.amchamvietnam.com](http://www.amchamvietnam.com):
- Announcement in Weekly Email
- E-Blast Advertising

### **AmCham Companies are offered 3 complimentary announcements a year.**

- Print advertising in AmCham Membership Directory
- Print advertising in AmCham Membership Discount Handbook
- Advertising on AmCham Discount Online



## AmCham Premium Membership Packages

### **Special thanks to USIS to become our Premium Member - Bronze level**

The AmCham Premium Membership comes with a range of membership dues, which include events, advertising, and other exclusive benefits. One all-inclusive Premium Membership annual, semi-annual, or quarterly billing simplifies your company's administration efforts. Premium Membership Benefits include:

- Logo on "Premium Membership" banner on AmCham website homepage
- Logo on "Premium Membership" banner in Weekly Update Email
- Company profile on the "Premium Membership" page on AmCham website
- Corporate profile on screen during cocktail reception at Members' Nights
- Special recognition/Thank You Page in Membership Directory
- Special recognition at all business events' backdrop/banner
- Special recognition in all email signatures

For full information on benefits of each package, please click [HERE](#) or contact [Cindy Tran](#).

## News and Issues



## Smarter energy is on the way, pending some local challenges

Vietnam is making consistent efforts to build a smart energy industry, where investors can easily find good investment opportunities.

Koos Neefjes, senior climate change expert at the United Nations Development Programme in Vietnam, shares his views on how Vietnam can achieve this goal, and the key challenges and opportunities along the way.



## Medical equipment becomes new playing field for international groups in Vietnam

More international groups are rushing to supply medical equipment for healthcare facilities in Vietnam to cash in on the lucrative medical equipment market, which is forecast to hit \$1.4 billion in value in 2018.



## Wind power projects may take to sky through FiT hike

The Ministry of Industry and Trade (MoIT) has proposed the government to increase the FiT of wind power from onshore wind power plants to 8.77 cent from the current 7.8 cent per kWh.

This proposal is expected to help investors develop new or expand their existing projects. Besides, it contributes to operating projects by accelerate the speed of recovering their investment capital.



## An exclusive offer for you - 10% DISCOUNT of LevelOne SAIGON's meeting rooms

LevelOne SAIGON represents the most sophisticated international Grade A alternative in ready-to-use Serviced Office Suites in Ho Chi Minh City. Located at MPaza Saigon in the center of District 1,

LevelOne SAIGON sits at the heart of this prestigious development with the 5-star Intercontinental Hotel, managed Serviced Apartments, and luxury retail and dining. The professional design of our offices, meeting rooms and executive lounge space ensures a productive and convenient working environment.



## Low feed-in tariff freezes wind power projects

Although wind power development is considered a great potential sector in Vietnam, investors have been hesitant to develop new or expand their existing projects due to the low regulated selling price of wind power lengthening the time to recover investment capital by a significant margin.



## APEC officials debate free trade

APEC's Committee of Industry and Trade (CIT) on Friday continued its two-day meeting in HCM City.

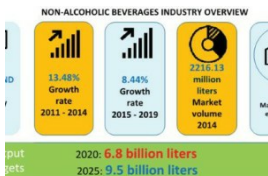
Marie Sherylyn D Aquia, chair of the CTI, told Viet Nam News: "We continue to have discussions so we can have some very good deliverables for the November meeting. So we had a discussion on free trade facilitation in the Asia-Pacific. We also had discussions on trade facilitation."



## Increasing gains from RTAs/FTAs in APEC becoming key

Vietnam holds many advantages from the free trade agreements it has with other APEC members, according to Vietnamese Deputy Minister of Foreign Affairs and APEC 2017 SOM chairman Bui Thanh Son.

"Joining free trade agreements (FTA) can help Vietnam access foreign markets and seek long-term and stable markets for local goods, particularly agro-forestry-fishery products, footwear, and electronics, and improve the competitiveness of Vietnamese businesses," Son said at the Dialogue on RTAs and FTAs at the APEC-SOM 3 held on August 27 in Ho Chi Minh City.



## Sugary drinks may get unsavoury tax

The Ministry of Finance is proposing the levy of a special consumption tax of 10-20 per cent on sugary drinks to combat obesity rates, though a similar proposal was rejected by the government three years ago. VIR's Van Thu offers insight into the hot debate surrounding the new proposal.



## AmCham Supply Chain Development Workshop 2017 receives impressive responses from local suppliers

With almost 130 participants, the Workshop had fruitful presentations from Walmart, Social Responsibility Operations Consulting and Wahl Vietnam. Both speakers and audiences really enjoyed Q&A and round table discussion session. The speakers try to accommodate all questions to help business of local suppliers, share the knowledge and experience, especially how to engage them to supply chain.

This is very good response to move to next step for main event [Supplier Day on Sep 13, 2017](#).



## Weekly Updates Archive 2006 - 2016

Launched in August 2006 to answer many questions about Vietnam's accession to the WTO, the Weekly Update Emails provide news updates, upcoming events, explanations of details of trade and investment agreements, opinions expressed by business and political leaders on race and investment issues, and developments in laws and regulations affecting the business environment in Vietnam. Click the link for to visit the archives and look back over the years. Links to more than 10,000 documents providing background on a wide variety of topics, from Vietnam's WTO Accession in 2006-2007, revision of the Labour Code in 2008-2012, to the TransPacific Partnership and WTO Trade Facilitation Agreement from 2013 and ongoing.



# AmCham Premium Members

## Diamond



## Gold



## Silver



TRUONG PHAT J.V COMPANY

## Bronze



**RUSSIN & VECCHI**

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