



**AmCham Vietnam**  
Ho Chi Minh City Chapter



[Home](#)

[About Us](#)

[Events](#)

[Benefits and Services](#)

[Join Us](#)



## AmCham HCMC Weekly Update - Nov 27

### FEATURES



#### Exclusive interview: US ambassador on cooperation, trade, aircraft carrier visit to Vietnam

Kritenbrink says he will try very hard to promote the Vietnam-U.S. relationship. He was already on an airplane to Hanoi just a week after being officially confirmed by the Senate as the new U.S. ambassador to Vietnam.

Sleeves rolled up, he was ready for his first mission as the ambassador: to prepare for U.S. President Donald Trump's attendance at the APEC summit in Da Nang, running from November 6 to 11, and his state visit to the Vietnamese capital from November 11 to 12.



#### 145 options proposed for greenhouse gas mitigation

One hundred and forty five greenhouse gas mitigation options have been proposed following a collaboration project with Japanese experts on supporting Việt Nam's reduction of greenhouse gas emissions.

A workshop on low carbon technology assessment, co-hosted by the Ministry of Environment and Natural Resources (MONRE) and the Japan International Cooperation Agency in Vietnam, was held in Hanoi yesterday.



#### Candidates for AmCham Board of Governors, two-year term, Jan 2018 - Dec 2019

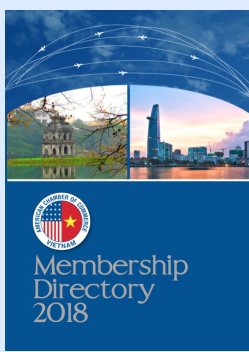
The 2018 Board of Governors of AmCham Vietnam (Ho Chi Minh City) will have 18 Governors. Nine governors will be elected from twelve candidates in on-line secure voting between on or about Nov. 10 and Dec. 1 for a two-year term January 2018 - December 2019. The results of election will be announced at the [Annual General Meeting on Dec 5, 2017](#).

There are nine other governors, elected at the Annual General Meeting in December 2016, whose two-year terms are from January 2017 to December 2018.



#### Important Notice: Create Your Account to Access AmCham Membership Information Center

AmCham Vietnam - HCMC Chapter is very glad to announce a new partnership with MicroNet, Inc. This is one of our actions to enhance your membership experience. Your membership gives you an exclusive access to specialized tools to promote your organization and network online with fellow members via the new online Member Information Center. Follow the email we sent to you on Oct 20th and LOG IN today to update your information and start using new features! Contact Ms. Sam Hoang for questions/assistance.



## Renew Your Membership and Update your profile for 2018 Membership Directory

AmCham would like to invite you to renew your membership for 2018, and update your company profile for printing in **2018 AmCham Membership Directory**.

- Circulation: 1,700 copies, approx 440 pages, dimensions: 19cm x 26cm.
- Perfect bind, soft lam inated cover
- Publishing date: April 2018

We offer **FREE ADVERTISEMENT** on [www.amchamvietnam.com](http://www.amchamvietnam.com) for any booking and payment made before December 30, 2017. Contact [Cindy Tran](#) for more details and booking.

## Events, Meetings, Special Offers



### Advanced Purchase Promotion to North America from HCM City

Korean Air, is one of the world's top 20 airlines and carried more than 24 million passengers in 2015. Korean Air operates over 460 flights per day to 132 cities in 46 countries on six continents with a fleet of 175 aircraft including ten A380s.

The airline is a founding member of the Sky Team airline alliance, which together with its 20 members, offers its 665 million annual passengers a worldwide system of more than 17,343 daily flights covering 1,062 destinations in 177 countries.



### Travel well in Business Class to USA

Enjoy award-winning service and up to 30% discount on Business Class flights to USA. Travel in extra comfort with superior leg room, premium menus, five star entertainment, lounge access and quality rest on your fully flat beds. Business class fares start from USD2,379 (excluded tax and surcharge). Plan your trip and book by 30th Nov 2017 to enjoy our attractive fares.



### ANA and United Airlines Introduce 'Asia Joint Venture Simple' Program to Reward SME Business Travelers and our flight schedule from HCMC to USA

All Nippon Airways (ANA) will start 2nd flight from Tokyo (Narita) - Los Angeles from 29 Oct 17. Customers will have opportunity to connect L.A in 2 flights in a day. For details, please check ANA's website

ANA and United Airlines is now launching the Joint Venture (JV) Simple program, a corporate travel program that aims to support small- and medium-sized enterprises (SMEs) based in Vietnam when their employees travel on business.



### Time for Thu Thiem

Thu Thiem will relieve some of the pressures Ho Chi Minh City currently faces. The infrastructure within Ho Chi Minh's existing CBD is starting to buckle under the pressure of rapid expansion in the last three decades. The undersupply of Grade A office stock in the CBD is pushing rents higher, reaching levels not seen since 2008. Traffic congestion has increased over the past five years, with the number of cars increasing 35 per cent annually from 2012-2016 according to VAMA figures.



### Dec 05 AmCham Annual General Meeting & Members Night

Join us at the AmCham Annual General Meeting, followed by Members' Night networking cocktail reception for members, associates and their invited guests at the InterContinental Saigon. Spouses and partners are not only invited but encouraged to attend with you. Free of charge for members and associates and spouses/partners. Free flow of wine, beer, and soft drinks, and hearty hors d'oeuvres hosted by AmCham Vietnam in HCMC, and our sponsors.

The new 2018 AmCham HCMC Board of Governors will be announced at this event.



**Sorry, tickets were sold out!**

The AmCham Board of Governors cordially invites you to the 22nd Annual AmCham Governors' Ball, this year to be held on Saturday, December 9, 2017, from 6:30 pm. Our theme is MERRY MIAMI.

This year's holiday fête will feature unsurpassed gourmet fare, currently under creation by the InterContinental's new chef, diverse and first-class musical entertainment, and, of course, the usual abundance of holiday fellowship and cheer.

As in the past, all proceeds from the 2017 Governors' Ball will go to support AmCham's flagship CSR initiative, the AmCham Scholarships Program.

**Dec 10 5th Annual Breakfast with Santa**



**Sorry, tickets were sold out!**

Get ready and excited once again to see Santa and welcome our friends from an Friends For Street Children Association at the 5th Annual AmCham Breakfast with Santa.

Limited Tickets Available, so please book early and purchase tickets in advance. No sales at door. Tables of 10 or 12 should be reserved in advance.

\* A portion of every adult ticket sold will help fund the cost of a child from Friends For Street Children Association to attend the breakfast.

**Dec 19 How To Foster Diversity At The Workplace - Stories From Insiders**



AmCham HR Committee's year-end networking event with the theme "How to foster diversity at the workplace - Stories from insiders"

We will then have a networking drink for all attendants to catch up with your colleagues and friends in town in celebration of the festive season. The Committee's leadership will also take this opportunity to reflect what we have done so far in the year of 2017 and listen to your ideas and initiatives for the upcoming year of 2018.

**JOIN US: Become a Member of AmCham Vietnam - HCMC**



Expand your business by joining us! We currently have almost 500 organizations represented by 1,000 representatives. They are multinational firms, small and medium enterprises and entrepreneurs. **Benefits include:** Networking, Information-Sharing, Advocacy and Problem Solving, visibility and Corporate Exposure.

Contact [Ms. Sam Hoang](#) for joining or additional information on membership.

**Marketing Opportunities with AmCham HCMC**



AmCham HCMC offers many opportunities to market your company's products and services to AmCham members, the business community and the general public. Our services include:

- Event Sponsorship
- Event Management Support
- Network (Advertise) on [www.amchamvietnam.com](http://www.amchamvietnam.com):
- Announcement in Weekly Email
- E-Blast Advertising

**AmCham Companies are offered 3 complimentary announcements a year.**

- Print advertising in AmCham Membership Directory
- Print advertising in AmCham Membership Discount Handbook
- Advertising on AmCham Discount Online

**AmCham Premium Membership Packages**

Special Thanks to **FIRST SOLAR** for being our Silver Premium Member.

The AmCham Premium Membership comes with a range of membership dues, which include events, advertising, and other exclusive benefits. One all-inclusive Premium Membership annual, semi-annual, or quarterly billing simplifies your company's administration efforts. Premium Membership Benefits include:

- Logo on "Premium Membership" banner on AmCham website homepage
- Logo on "Premium Membership" banner in Weekly Update Email



- Company profile on the "Premium Membership" page on AmCham website
- Corporate profile on screen during cocktail reception at Members' Nights
- Special recognition/Thank You Page in Membership Directory
- Special recognition at all business events' backdrop/banner
- Special recognition in all email signatures

For full information on benefits of each package, please click [HERE](#) or contact [Cindy Tran](#).

## News and Issues



### Sofitel Saigon Plaza announces new General Manager Appointment

Ho Chi Minh City, November 2017 - Sofitel Saigon Plaza is proud to announce the appointment of leading hotelier, Olivier Revy, as the new General Manager.

In his new role, Mr. Revy will be responsible for driving strategic growth and managing the operations of the 286-guestroom luxury hotel situated in the heart of Saigon. With extensive knowledge of Accor's luxury Sofitel brand and his global exposure, Mr. Revy is exceptionally well-placed to ensure our guests continue to enjoy seamless hotel experience.



### Aetna International has won Best Group International PMI Intermediary award: The Health Insurance Group

It's our mission to put our intermediaries, clients and members at the centre of everything we do. It's literally why we exist. So we're thrilled to once again be recognised for delivering on our promise of healthy ... anytime, anywhere. We're also delighted to recognise the winners of the Best Group International PMI Intermediary award: The Health Insurance Group, and to the two organisations shortlisted for the award -Bellwood Prestbury and Howden.



### Ship your products from the US to Vietnam - multiple departures from main US ports and airports a day

Looking for a fast and reliable way to ship your products from the US to Vietnam? Get in touch with our logistics experts at [infovietnam@dbschenker.com](mailto:infovietnam@dbschenker.com) or call Cristina Thai on +84 932 335 060. We provide multiple transportation options via Air and Ocean and Road.



### Consolidation of Services and Technology in a Growing Market

Deloitte Vietnam is pleased to announce new market offerings in the form of Business Process Solutions (BPS), including incorporation, licensing, accounting, payroll and HR services. By using artificial intelligence and advanced technology, our client service teams help create powerful business solutions for local and multinational organizations.

**Robotic Process Automation:** <https://www.youtube.com/watch?v=OT5plcRWuZU>

Deloitte also recently launched tax@hand, an interactive and customizable mobile app that aggregates information from participating member firm functions to create a distinctly Deloitte experience for our clients. Registration [HERE](#).

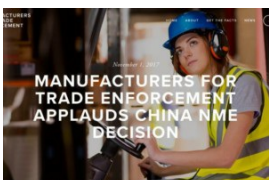
For expression of interest, please contact [ksuresh@deloitte.com](mailto:ksuresh@deloitte.com) / [ppavel@deloitte.com](mailto:ppavel@deloitte.com)



### Vietnam, US sign deals worth \$12bn during Trump visit

The deals include agreements with Pratt & Whitney to supply engines to Vietnam Airlines and Vietjet.

A number of trade deals totaling more than US\$12 billion were signed between U.S. and Vietnamese companies during President Donald Trump's state visit to the Southeast Asian country.



### U.S. reaffirms China's Non-Market Economy (NME) Status in antidumping case

Recently, the U.S. administration reaffirmed China's non-market economy (NME) status for antidumping purposes.

The U.S. Commerce Department has instructed Customs and Border Protection to collect cash deposits from U.S. importers of Chinese-made aluminum foil at dumping margins ranging from 96.81 percent to 162.24 percent.



## Navistar And Its Vietnam Distributor Hoang Huy Sign MOU To Export Up To \$1.8 Billion In Vehicles And Parts To Vietnam Over Next 10 Years

Navistar International Corporation (NYSE: NAV) and Hoang Huy (HOSE: TCH), its distributor in Vietnam, today announced the signing of a memorandum of understanding (MOU) paving the way for the export of up to \$1.8 billion in International@truck products into the Vietnamese market over the next ten years. The MOU represents the next phase of an already successful relationship between Navistar, Inc. and Hoang Huy to grow its business in Vietnam over the next decade through the sale of new trucks, used trucks, and service parts.



## US business community encourages Vietnam to join FTA: AmCham Chairman

Jonathan L. Moreno, chairman of the American Chamber of Commerce in Vietnam, has asserted that the American business community still encourages Vietnam to continue moving forward with high standard FTAs, in an email interview with Tuoi Tre(Youth) newspaper, despite the U.S. having pulled out of a free trade pact, the consensus on which has just been reached by trade ministers in 11 Asia-Pacific countries.



## Weekly Updates Archive 2006 - 2016

Launched in August 2006 to answer many questions about Vietnam's accession to the WTO, the Weekly Update Emails provide news updates, upcoming events, explanations of details of trade and investment agreements, opinions expressed by business and political leaders on race and investment issues, and developments in laws and regulations affecting the business environment in Vietnam. Click the link for to visit the archives and look back over the years. Links to more than 10,000 documents providing background on a wide variety of topics, from Vietnam's WTO Accession in 2006-2007, revision of the Labour Code in 2008-2012, to the TransPacific Partnership and WTO Trade Facilitation Agreement from 2013 and ongoing.



### AmCham Premium Members

#### Diamond



#### Silver



TRUONG PHAT J.V COMPANY



#### Bronze



RUSSIN & VECCHI

AmCham Vietnam | [contact@amchamvietnam.com](mailto:contact@amchamvietnam.com) | <http://www.amchamvietnam.com>

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