



## AmCham HCMC Weekly Update - 42nd Week of 2019

### UPCOMING EVENTS & ACTIVITIES



#### **TODAY, Oct 16 AmCham Supplier Day 2019: Ho Chi Minh City**

8:00am - 5:00pm at *The ADORA Center, 431 Hoang Van Thu St., Tan Binh District*

Don't miss this opportunity to expand your supply chain! AmCham Supplier Day is a key opportunity for all companies, including large multinational corporations, together with potential SME suppliers and service providers in Vietnam to exhibit their products and explore, establish, and expand supply chain business partnerships. The event will also feature an opportunity to learn from interactive discussions with experts about the impact of the U.S.-China trade war on Vietnamese supply chains; trends, constraints and solutions in Vietnamese supply chains; and success stories in local supply chain partnerships. Register now!

#### **2019 AmCham Board Election - Call for Recommendations**

You can recommend yourself or another member!



The deadline is Friday! The Nominating Committee is seeking recommendations for candidates for the AmCham Vietnam HCMC Board of Governors. AmCham Voting Members may recommend themselves or another person. There are 9 positions open on the Board for the next two-year term, Jan 2020 - Dec 2021. The [recommendation form](#) explains important information. Recommendations may be made through Friday, October 18, 2019.

#### **Wed, Oct 23 AmCham Connect & Cocktails at Air 360 Sky Lounge**

6:00pm - 8:30pm, *Air 360 Sky Lounge, 136-138 Le Thi Hong Gam St., Dist. 1*

AmCham Connect & Cocktails provides an opportunity to meet AmCham members and other professionals in an informal after-work setting over a glass of wine, beer, or a cocktail.

We plan to hold the event in different fun venues and welcome your recommendations - even better if the owners are, or want to become, AmCham members. People from all age groups are welcome to attend. There's no age limit, you just have to be young at heart! Come and join us for a night of networking and bring your business cards!



#### **Thu, Oct 24 Digital Disruption: It's not about technology**

8:30am - 11:00am, *New World Hotel Saigon, 76 Le Lai St., Dist. 1*

With AI, Robots, ePayments, Blockchain, FinTech et al Digitally Disrupting and transforming our lives and business it's obvious that Digital is what it's all about - except that it's not. In reality, most disruption in the marketplace is not because of new innovations in technology, but as a result of business models (a.k.a. how we make money). As a business, you also cannot innovate yourself out of a digital disruption threat. Innovation unfortunately is not the answer. Join us for this highly interactive event to discuss and learn a different perspective of how you can engineer disruption and also how as an incumbent company you can protect yourself from such threats.



**ICT COMMITTEE**



## **Fri, Oct 25 FDI Inflows into Vietnam: Is the Golden Age of Globalization Over?**

*8:30am - 10:30am, InterContinental Saigon, Corner of Hai Ba Trung St, and Le Duan Blvd., Dist. 1*

Global companies are rushing to seek alternative bases for investment, operations and manufacturing, with the U.S. and China tangled in a prolonged trade fight, such that it appears this may be Vietnam's time to shine. Yet, it is becoming increasingly clear that it may be years, if ever, before Vietnam and other aspiring manufacturing destinations in Southeast Asia are ready to replace China as the world's factory floor. However, investors who look to diversify their manufacturing outside China can find Vietnam is a good destination.



**WOMEN IN LEADERSHIP  
COMMITTEE**

## **Tue, Oct 29 Women in Leadership Wellness Event**

*Nike Office, Metropolitan Building, 8/F, 235 Dong Khoi St., Dist. 1*

October is a time to celebrate women-it is marked in Vietnam by highlighting the achievements and fortitude that women bring to their communities. October is also Breast Cancer Awareness Month, observed in countries across the world to increase awareness and early detection of this disease. AmCham and Nike present this October Wellness event in tribute to both, featuring topics such as self care with stretching and breathing techniques for health and stress management lead by a yoga professional, and a panel event with local physicians and other health experts on breast cancer detection and awareness, as well as other health issues facing women. Registration open now.



**HUMAN RESOURCES  
COMMITTEE**

## **Wed, Oct 30 People Are At The Heart Of Digitized HR**

*8:30am - 10:40am, The Caravelle Hotel, 19 Lam Son Square, Dist. 1*

The event will provide an in-depth level of understanding about HR digitalization and digital transformation for HR professionals to prepare themselves for the success of human resources systems and implementation in their companies.

**LE & TRAN**

— Vietnam's Premier Business Litigation Firm —

## **Thu, Oct 31 Commercial Contracts: Pitfalls**

*8:30am - 10:30am, The Reverie Saigon, 22-36 Nguyen Hue Blvd., Dist. 1*

Commercial contract negotiations are crucial to determine a contract's practicability and relevant legal consequences. As a result, it is better to enter this process with full knowledge of the rules and potential consequences before finalizing contract terms.

This event will present pitfalls in contract negotiation and performance, commercial sanctions, common disputes, and a review of acceptable and unacceptable risks in contract negotiation.



## **Wed, Nov 6 Estate, Tax and Financial Planning for Offshore Americans**

*11:30am - 1:30pm, Hotel Des Arts Saigon, 76-78 Nguyen Thi Minh Khai St., Dist. 3*

Join this event with three experts licensed and experienced in U.S. law and accounting for an overview of tax and financial planning, specifically focused on implications for expats living overseas. Estate planning topics include preparing an estate plan in more than one jurisdiction, how to address marital planning with non-citizen spouses and an overview of foreign account compliance issues will be addressed; important tax topics include tax changes, planning considerations, and compliance tips; and financial planning topics will include estate, tax, insurance, retirement, education & goal planning.



## **Fri, Nov 8 The Workforce of the Future: Global Trends & Technology**

*8:30am - 10:30am, The Reverie Saigon, 22-36 Nguyen Hue Blvd., Dist. 1*

The world of work is changing. As the number of contingent workers is growing, companies are forced to reassess their current approaches to engaging workers, finding

and retaining talent, driving performance and managing risk - they are no longer in the 'driver's seat'. This event will explore how companies in South East Asia can create value for their employees by utilizing new technologies, understanding global and regional workforce trends, as well as learning how to manage workforce quality, efficiency and risk while reducing cost.



### **Fri, Nov 8 The 244th Marine Corps Birthday Ball**

*6:00pm - 12:00am, The Reverie Saigon, 22-36 Nguyen Hue Blvd., Dist. 1*

Join the 244th U.S. Marine Corps Ball at The Reverie Saigon Hotel. Celebrating the founding of the U.S. Marine Corps in 1775, the Ball is an annual event to showcase and celebrate the history and tradition of the U.S. Marines. It is a formal event with military dignity and pageantry.

The Marine Security Detachment, Ho Chi Minh City, Vietnam would like to invite AmCham members to attend this celebration. Please click the register online button below and purchase your tickets by Monday, October 21, 2019 to reserve your seat(s) at AmCham's tables.



### **Fri, Nov 8 AmCham Vietnam Welcomes Secretary of Commerce Wilbur Ross - SAVE THE DATE**

*Time and Venue (in Hanoi) to be informed.*

AmCham Vietnam invites members to participate in a special event on November 8 featuring United States Secretary of Commerce Wilbur Ross and a delegation of visiting American business leaders. Secretary Ross will listen to member concerns and will speak about the Trump Administration's Indo-Pacific Strategy, his commitment to catalyze US private sector support of market-driven and sustainable infrastructure development around the world, and ongoing efforts to promote US economic and commercial activities in Vietnam. This is only the second official trade mission led by Secretary Ross and highlights the importance the US places on growing its commercial relationship with Vietnam.



### **Mon, Nov 11 AmCham 101 - New Member's Orientation**

*5:00pm - 6:00pm, Sofitel Saigon Plaza, 17 Le Duan Blvd., Dist. 1. By invitation only to new members and space is limited.*

At this new members event, you will learn more from our Executive Director, Mary Tarnowka, about AmCham benefits, its mission, and programs to help new members achieve success, and how to get involved in and maximize your investment in AmCham membership. It is also a way to meet other new AmCham Vietnam HCMC members. This orientation immediately precedes AmCham's Meet the Candidates Night. Contact [Ms. Sam Hoang](#) for more information.



### **Mon, Nov 11 Meet The Candidates Night**

*6:30pm - 8:30pm, Sofitel Saigon Plaza, Lobby Lounge, 17 Le Duan Blvd., Dist. 1*

Join us at our Meet the Candidates Night leading up to the 2019 AmCham Board of Governors Election. Candidates for the Board of Governors will be invited to share their visions for AmCham Vietnam HCMC. The candidates will be selected by the Nominating Committee in late October from those persons recommended, including incumbent board members up for reelection. There are 9 open seats for the next two year term beginning Jan. 2020.

Don't miss out on your chance to personally meet with the candidates!  
This special event is open to members-only.

### **Fri, Nov 15 AmCham Scholarship 2019 - Interview Briefing**

*2:00pm - 5:00pm, Hotel Equatorial, 242 Tran Binh Trong St., Dist. 5*

Since 2001, AmCham has cooperated with 19 Universities in Ho Chi Minh City and Binh Duong City to carry out the annual scholarship to recognize students with excellent performance in both academic and social activities. During this 19-year period, AmCham Vietnam has granted 875 scholarships to Vietnamese students.



Once again, we're calling for volunteer interviewers to help review this year's candidates. This is an exciting opportunity to learn about promising students whose stories may inspire you, while also gaining additional professional experience. This is also a chance to meet up with other volunteers with HR experience, AmCham's HR Committee and AmCham Scholars.



AMERICAN CHAMBER OF COMMERCE  
CELEBRATING 25 YEARS OF TRADE AND INVESTMENT

### Thu, Nov 21 **AmCham 25th Anniversary Dinner**

6:15pm - 9:30pm, *The Caravelle Hotel, 19 Lam Son Square, Dist. 1*

This special dinner event will celebrate 25 years of effort and achievement since AmCham Vietnam's informal establishment in Ho Chi Minh City in March 1994, and the remarkable transformation of trade and investment relations between Vietnam and the United States since then.

We look forward to your support in participation and sponsorship.



### Tue, Nov 26 **Child Protection and Safeguarding**

8:00am - 12:00pm, *New World Saigon Hotel, 76 Le Lai St., Dist. 1*

Investment in child-protective hiring practices is crucial in Vietnam for educational institutions, corporations, and NGO's. Without it, we run the risk of not only endangering the most vulnerable but of undermining the success of the organization's mission and objectives. This conference seeks to inform and provide the best global techniques and practices for preventing institutional child abuse. This includes state-of-the-art human resource recruiting and hiring practices as well as an important strategic discussion for all executives faced with the serious challenge of preventing the potential of child abuse within their institutions.



— 19<sup>th</sup> Annual —  
AmCham Ho Chi Minh City  
**THANKSGIVING  
TURKEY SHOOT**

### Thu, Nov 28 **19th Annual AmCham Thanksgiving Turkey Shoot Golf Tournament and Lunch**

6:00am-1:30pm, *Vietnam Golf & Country Club, Long Thanh My Ward, Thu Duc District.*

This fun day of golf is open to all AmCham Members and their guests. You can sign-up individually or with others members or friends and even make your own foursome. Non-Members are welcome to join as long as they are playing with at least one AmCham Member. There are many prizes for all to win, and a commemorative golf cap for each participant. Our awards ceremony will feature a bountiful roast turkey spread for everyone to enjoy after a fun day out on the course.



### Sat, Dec 7 **AmCham Governors "Silver Ball"**

6:00pm, *InterContinental Saigon, Corner of Hai Ba Trung St. and Le Duan Blvd., Dist. 1*

This year's themed SILVER BALL will transport guests to the sophistication, sparkle, and sizzle of the holiday season, while subtly honoring AmCham's 25th "silver" anniversary in Vietnam. The Governors' Ball brings together 450 members of the AmCham Vietnam business community, Vietnamese business representatives, as well as U.S. and Vietnamese government leaders. The Ball provides a unique opportunity for you to access and promote your company to a large and influential audience, in a festive and fun setting, while contributing to a worthy charitable cause. Click here for our [Sponsorship Packages](#), and [Sponsorship and Ticket booking form](#).



### Sun, Dec 8 **Breakfast with Santa at InterContinental Saigon**

10:00am - 12:30pm, *InterContinental Saigon, Corner of Hai Ba Trung St. and Le Duan Blvd, Dist. 1*

Get ready and excited once again to visit with Santa at the 7th Annual AmCham Breakfast with Santa.

More details will be informed soon.



## Tue, Dec 10 **AmCham's Annual General Meeting (AGM) & Members Night**

6:00pm - 8:30pm, *New World Saigon Hotel, 76 Le Lai St., Dist. 1*

Mark your calendars to join AmCham's AGM, one of the most important AmCham meetings of the year. AmCham leaders will update members on 2019 financials, strategic results, key developments, and announce the election results for the 2020 Board of Governors.



### **Community Outreach - Help Support AmCham Scholarships**

We need you to help make a difference! In its 19th year, the AmCham Scholarship program seeks to help local university students develop essential professional working skills with the aim to improve the business environment in Vietnam. We are seeking member sponsors to continue growing this program, which develops high quality human resources for member companies and supports talented Vietnamese students. To date, 875 scholarships have been awarded.

Contact [amcham.programs@amchamvietnam.com](mailto:amcham.programs@amchamvietnam.com) for more information.

## SPONSORED NEWS



### **DiCentral Brings Exclusive Giveaways To AmCham Suppliers Day 2019**

Founded in 2000, DiCentral is a leading global provider of B2B solutions headquartered in Houston, Texas. At this event, DiCentral will present one of our world-class solutions - DiSmartTurn-Cloud-based Smart Warehouse Management System (WMS), a powerful solution that increase productivity and control of inventories moving through purchasing, receiving, fulfillment, and shipping. DiCentral will hold a lucky draw to giveaway 1-year FREE use of DiSmartTurn to 20 lucky winners. Please drop by #DiCentral booth and grab it!



### **Passion Week 2nd Edition Arrives At Park Hyatt Saigon**

For four days from 23 to 26 October 2019, Passion Week 2nd Edition will host a series of exciting master classes conducted by internationally acclaimed artists, as well as exclusive dining experiences by current Michelin Star Chefs. This unique event features a whole week full of art, beauty, inspiration and gastronomy.



### **Submission of new evidence during dispute settlement**

When settling litigation disputes in Vietnam, concerns may arise as to whether there exists any evidence that the opposing party has not previously submitted to the Court and whether there is any time limit for submission of documents or evidence. This Insight will cover the evidentiary rules and regulations under the Civil Procedure Code and how these rules are applied by the courts in practice. Should you have any question, please contact us at [Letranlaw.com/contact](http://Letranlaw.com/contact).

## COMMITTEE MEETINGS & ACTIVITIES - For AmCham Members only



### **Mon, Oct 21 Agriculture Committee Meeting**

5:00pm - 6:00pm, *Cargill Office, Maple Tree Business Centre, 1060 Nguyen Van Linh Blvd., Dist. 7*

The Agriculture Committee of AmCham seeks to promote the agricultural interests of both Vietnam and the United States by providing a professional discussion platform on common issues, challenges and cooperation opportunities related to these industries as well as networking opportunities.



## HEALTHCARE COMMITTEE

### Wed, Oct 23 Healthcare Committee Meeting

4:15pm - 5:45pm, MSD Office, MPlaza Saigon 39 Le Duan Blvd., 16/F, Dist. 1

This will be an opportunity to reengage with the AmCham Healthcare Committee. Join for discussions of committee priorities, programs, and direction for 2020.



## HUMAN RESOURCES COMMITTEE

### Thu, Oct 31 HR Committee Meeting

8:30am - 10:40am, The Caravelle Hotel, 19 Lam Son Square, Dist. 1

The HR Committee invites its members to tour of the Intel factory on October 31, at Intel's office at Lot I2, Street D1, Saigon Hi-Tech Park District 9, HCMC.

## DO YOU KNOW...?



### Welcome New Members 2019

*Corporate Members:* Corporate Members: American Eye Center Vietnam, Gia Thuy Company (GT-Industrial), Georgetown University, Shire Oak International Limited, Tenzing Pacific Services Vietnam, Therm-x SVT, Varian Medical Systems Pacific Inc.



### AmCham Premium Membership 2019

The AmCham Premium Membership 2019 is a leadership-level membership for companies contributing strategic support for AmCham's mission and programs. Our Premium Membership comes with a range of exclusive benefits. One all-inclusive Premium Membership's annual billing simplifies your businesses' sponsorship efforts. Click [HERE](#) for Premium Members' benefits.



### Benefits to AmCham Membership

We love our AmCham members! Do you know all the benefits you get with your membership? Maybe you only remember the ones you've used recently, but there are many ways even our basic level members benefit at AmCham. Click [HERE](#) for details.

## In the News

- Vietnam reports fastest increase in Global Competitiveness Index

# AMCHAM PREMIUM MEMBERS



## Diamond



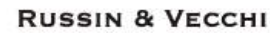
## Gold



## Silver



## Bronze



**AmCham Vietnam - Ho Chi Minh City**

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